

Sage ERP MAS Intelligence

Much More Than An FRx Replacement, This Module Can Provide Powerful Decision Support

The Sage ERP MAS Intelligence module was released in 2010 to replace Microsoft FRx, which was retired by Microsoft. There are several components that are similar to the individual FRx components. Many customers have asked what is included with the Intelligence module. Here we review the powerful capabilities of the Intelligence module, and explain what the various components can do for you.

A Powerful, Easy-To-Use, Excel-Based Reporting Tool

More than simply a financial reporting replacement, this module empowers you to quickly and easily obtain the information you require for operational and strategic planning. Based on the familiar Microsoft® Excel® application, the Intelligence module allows you to easily create reports and analyze data, and improve your visibility into your organization.

Intelligence yields powerful results that can help you access strategically meaningful information. By pulling information already in your system, Sage ERP MAS Intelligence automatically knows your fiscal periods, chart of accounts, detail transactions, and various types of balances. A set of basic report templates are provided with your system, which you can



personalize to work the way you do. You immediately begin interpreting information to make faster and more informed business decisions. You can create new reports easily by modifying the basic set of templates or design new reports using the Designer Tool. Customization and personalization of a template is a simple and straightforward process that can be handled by any user with the proper

security access.

Increase Productivity To Save Time And Money

The Sage ERP MAS Intelligence module eliminates manual report preparation, repetitive data extracts, and complex back-end data joins, to provide you with up-to-date, accurate, and presentation-quality reports for informed

(continued on page 2)

Sage ERP MAS Intelligence

(continued from cover)

decision-making. Now you can spend more time focusing on strategic analysis and interpretation and less time pulling the data together from static reports. You will be able to provide management at every level in your company with customized reports that they will want to use. It is a simple matter to create your layout, do multi-level grouping and consolidations, and add formulas as needed using intuitive selection tools. You can create reports from predefined lists in seconds to get rapid ROI results. What-if analysis tools let you instantly see the impact on an area of your business simply by changing a set of values on your reports.

Intelligence Components

Here we describe what each component of Sage MAS Intelligence does. Sage ERP MAS 500 customers have access to all these capabilities through the four included Report Manager Licenses.

Report Manager License

This component allows you to author new reports from existing data containers as well edit standard reports, including filtering data from a single workstation. It also includes the ability to automatically send reports by email and publish reports to HTML for display on your intranet.

Connector Module

This component provides you with access to multiple data sources and consolidation of data from multiple companies through an ODBC connection. A graphical join tool simplifies database queries, and also includes a Universal Query Engine. You can connect data from all of your business management tools for unified reporting, including Sage SalesLogix and Sage Abra HRMS.

Report Designer

This component helps you create more sophisticated reports with drag and drop capabilities and the ability to develop critical business analytics for decision support at every level.

Report Viewer License

A cost effective option for those who need to view reports, but not create them. This add-on allows you to change filters and other parameters and drill-down into detail.

What Is Included?

As a support plan benefit, Sage ERP MAS 500 customers were sent four Report Manager licenses. These licenses allow you to author new reports, as well as copy the provided report templates and add your filters to them. The report templates that come with the software include financial reports, dashboards, and financial trend analysis. Also included are transactional reports for general ledger, sales, purchasing, and inventory data. Built-in security allows you to set permissions and security on all reports.

Top Three Benefits Of Sage ERP MAS Intelligence

The Sage ERP MAS Intelligence module can help you run your businesses more effectively. Here are three ways it can support your organization's operations:

- Intelligence gives you in-depth business intelligence and a wide-angle view of your organization, so you can make smart, proactive strategic decisions. Give it any reporting process to automate and free up your resources for more analytical and strategic tasks. And it is based on the familiar

Microsoft® Excel® application, making it easy to learn and use.

- A unified solution means a unified team. Intelligence goes beyond your General Ledger reporting needs and provides business intelligence across your entire ERP system—including Sage SalesLogix and Sage Abra HRMS—so that up-to-date information is accessible throughout the organization. Teams can collaborate more effectively, people are more productive, and decision-makers are more proactive.
- You can build it to your specifications. The flexible architecture and licensing structure gives your organization the freedom to get the most out of the solution. Complex data joins, different user requirements, and ad hoc custom reports are all no problem for the Sage ERP MAS Intelligence module.

Coming Soon

Later this year, Sage will release enhancements to Intelligence that provide more flexibility in the financial reporting area. The new features will include reporting trees, new distribution options, and an FRx conversion utility to assist in the process of moving your financial reports over to Sage MAS Intelligence.

Are you taking advantage of this powerful tool that comes with Sage ERP MAS 500? Give us a call with your questions. ✨

Credit Card Processing Tips And Tricks

Flow of credit card transactions through Sage ERP MAS 500

Here is the basic flow of processing a credit card transaction:

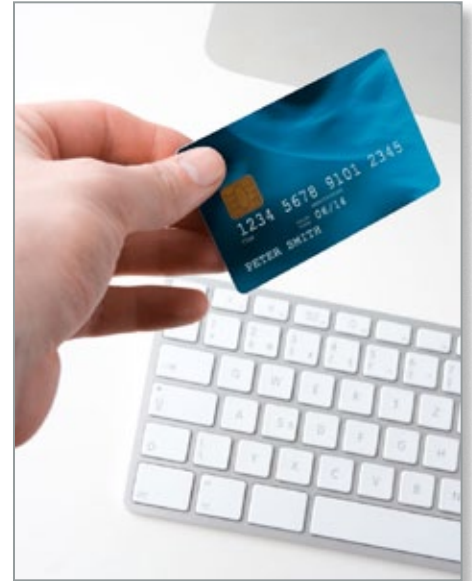
1. Create a Sale Transaction, or Capture the Funds from an existing CC Pre-Authorization from any of the following tasks:
 - Enter Sales Order and Quotes
 - During Pick List Generation
 - Edit Shipments
 - Process Cash Receipts
2. Through the Credit Card Processor (such as Sage Payment Solutions or PayPal): Settle these Credit Card Transactions within the Virtual Terminal provided by the CC Processor. You can run this manually or it can be setup to automatically run daily. Once finished the funds will have a *Settled* status. This tells the merchant to release the funds for payment.
3. Using the Settle Credit Card Transaction task in Sage ERP MAS 500, Enter the From and To Dates.
4. The credit card batch must be settled with the credit card processor to proceed.
5. Click the *Refresh* button to populate the transactions grid with data from the credit card processor and Sage ERP MAS 500 transactions. The left side of the grid will display settled transactions from the CC Processor. The right side of the grid shows those CC Transaction Amounts that were completed by a Sale or Process Pmt which captured the funds.
6. If the credit card processor transactions and Sage ERP MAS 500 transactions match, the Proceed button is available.
7. When clicking the *Proceed* button

a deposit to Cash Management is generated and can be reconciled later in Cash Management.

How to process a refund to a customer credit card

A refund of a Credit Card transaction requires a posted Credit Card cash receipt. Here are the steps to create the refund:

1. Expand Accounts Receivable/Activities/Process Cash Receipts.
2. Create a new batch by clicking the *Next Number* button.
3. Click *Enter Cash Receipts*, and select payment type: *Refund*.
4. Enter the Customer ID to be refunded.
5. Lookup the cash receipt that is being refunded. The amount field is automatically set to the maximum amount that can be refunded. This amount cannot be greater than the initial cash receipt.
6. Click *Enter Credit Card*.
7. Enter the amount to refund and click *Credit*.
8. After the credit card processor responds, close the Transaction Entry form.
9. In the Application tab, the credit can be applied to Credit Memo.
10. Select a Credit Memo from the lookup or *Select Show All Open Invoices* to apply the Refund. Note: Selecting Show All Open Invoices, will only show open Credit Memos.
11. Click the *Finish* button.
12. Register/Post.



Setting up Credit Card Processing to authorize the remaining balance on a partial shipment

An option is available on the Maintain Credit Card Processor Accounts form to elect to create a new Pre-Auth payment for the remaining, unused balance of a Pre-Auth when only a portion of an order is shipped. Here is how you can set it up:

1. Expand Maintenance/Maintain Credit Card Processor Accounts.
2. Select a Processor Account.
3. In the Defaults section, select Preauthorize Remaining Balance on Partial Shipment.
4. Save, Finish.

Preauthorizations for backordered transactions are handled the same way as Partial Shipments.

Please call us with your questions. ✨



IN THE SPOTLIGHT: Sage Abra SQL HRMS

As your organization grows, it may be time to replace paper-based, time-consuming, and error-prone HR tracking methods with an HRMS solution. Sage Abra SQL HRMS could be a good solution for you as it runs on the same technology platforms as your Sage ERP MAS 500 software.

Protect Your Asset

Your employees are your organization's greatest asset. Sage Abra SQL HRMS can help you make the most of these assets. Convenient features make it easy to store and retrieve personnel information such as job history, performance reviews, education, and benefits. Optional self-service solutions can increase employee satisfaction while automating processes to reduce costs.

Government Compliance

New and continually revised rules make staying on top of government compliance regulations a challenge. With Sage Abra SQL HRMS you receive tax and legislative updates, and product enhancements that ensure your compliance, including EEO, OSHA, and EE.

Modular System

Sage Abra SQL HRMS offers you the flexibility to start with the core HR module and choose the additional components. Here is a brief overview of the components:

Benefits Enrollment: Save time and

money by allowing employees make their own benefits elections through the Internet or intranet. Step-by-step wizards guide administrators through the setup process.

Abra Attendance: Setup and manage unlimited employee paid and unpaid time off plans, such as vacation, illness, and leave of absence. Use accrual or lump sum calculation methods and track hours available versus hours taken.

Employee Self Service(ESS): You can provide a central location for employees, managers, and administrators to view and manage personal data and company information. Employees can request time off, view skills, job history, and performance reviews, print pay stubs, and more. Managers can approve time off requests and locate personnel information on both direct and indirect reports.

Abra OrgPlus Professional: This component gives your team access to up-to-date organizational charts that help them understand your business.

Abra Alerts: Automatically monitor your database and proactively distribute information to managers and employees using your existing email system.

Abra U.S. Payroll: This component supports a range of tax management capabilities, variable pay plans, and a variety of pay frequencies to meet the needs of most organizations.

Sage Abra Train: You can automate the scheduling of training classes, organize training record-keeping, deliver

essential training courses, and manage certifications.

Recruiting Management: A full online requisition management system can streamline the recruiting process with online applications and internal and public career centers.

If you are ready to lower costs, reduce administrative time, and empower your employees, then Sage Abra SQL HRMS is a perfect solution. Give us a call to learn more. ✨

CONTACT INFORMATION

ESC Software

1620 W. Fountainhead Parkway
Suite 507

Tempe, AZ 85282

(480) 784-1622

(866) 248-3241 toll free

(480) 784-1623 fax

info@escsoftware.com

www.escsoftware.com



Authorized Partner

Request
More
Information